



## 6. Maintenance

- Annual Satisfaction Checkup
- Scheduled Cleaning

## 1. Discovery

- Identify Needs
- Define Budgets
- Interview Key Personnel



## 5. Review

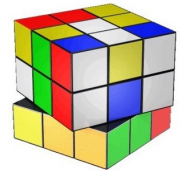


- 30-Day Satisfaction Survey
- Recommendations / References



## 2. Presentation

- Hands-on Experience
- Solution Demonstration



## 4. Implementation



- Equipment Configured
- Account Set Up
- Installation & Training

## 3. Proposal

- Solution Recommendation
- Solution Pricing

